Notes

"There is an honor in business that is the fine gold of it; that reckons with every man justly; that loves light; that regards kindness and fairness more highly than goods or prices or profits. It becomes a man more than his furnishings or his house. It speaks for him in the heart of everyone. His friendships are serene and secure. His strength is like a young tree by a river."

-Henry Wadsworth Longfellow





A Family Serving Yours Since 1928

4600 County Line Road, Mount Pleasant, WI 53403 Phone: 262-552-9000 Fax: 262-552-9100 Email: dlfh@draeger-langendorf.com www.draeger-langendorf.com



General Price List

An itemized price listing of service offerings effective as of <u>December 1, 2020</u>, subject to change without notice



A GUIDE FOR SELECTING FUNERALS

A funeral is a meaningful event. One that, when properly planned, can help ease the pain of separation which naturally accompanies death. It is a time of celebrating the dignity of life and it provides a unique occasion for family and friends to share expressions of remembrance and appreciation. We encourage each family to design the funeral service and all arrangements associated with the funeral in as personal and meaningful a way as possible. We can assist you in coordinating all of the details. This guide is designed to familiarize you with the services and products that comprise the different types of funeral arrangements. We feel it is important that you understand the scope of services that we provide and the costs of these services. We know that often death comes at a time when the survivors may be least prepared financially. We solicit your frankness in these matters and assure you that it is our policy to assist in any way possible.



Pictured from Left to Right: Bill Althaus, Mark Langendorf, Sarah Thoms, Mike Langendorf, Gary Langendorf, Brian Langendorf, Ashley Gustin, Leslie Scales.

Forwarding Remains to another funeral home
Receiving Remains from another funeral home (in a casket)
Includes Basic Services of Funeral Director and Staff, Transfer from Airport, Necessary
Adjustments, and use of Funeral Coach. These charges do not include any arrangements for
visitation/viewing, ceremony, merchandise or charges for the services of others.
with graveside service add
one day visitation with ceremony and/or committal service add\$1,415.00
two day visitation with ceremony and/or committal service add
When a remains is shipped to us in a shipping container, services are selected from our Itemized
Price List.
Memorial Service when Cremation occurs elsewhere
Includes Basic Services of Funeral Director and Staff, Facilities and Staff for Visitation and
Memorial Service held on the same day or evening, Register Book, Memorial Cards,
Acknowledgement Cards.
Wisconsin Funeral and Cemetery Aid Funeral\$ 4,500.00
A traditional funeral ceremony with the exception of a limited visitation of one hour prior to the
funeral ceremony with private burial or entombment on the next day with no procession. Services
will be held on a weekday (Monday – Friday) and start no earlier than 9 AM and conclude no
later than 5 PM. A minimum cloth covered casket is included with this package. The County
Human Services Department will pay the funeral home 1,500.00, thus leaving the family
responsible for the remaining \$3,000.00 balance. After the deceased is qualified for county
assistance, no additional services or change of casket can be made to this package. Typically when the deceased has been confirmed qualified, cemetery expenses will also be paid
for by the county. No cash advance items, such as: flowers, clergy honorariums, newspaper
expenses, limousine, restaurant reception costs, etc. will be paid for by the funeral home and will
need to be paid by the family. The family or responsible party must pay the \$3,000 balance and all
cash advance items before the funeral is scheduled in the newspaper.
Disinterment\$ 200/hr.



No funeral merchandise (casket, urn, burial vault, clothing, etc.) is included in any packages unless specifically stated, nor do they include any services provided by others (cemetery charges, flowers, newspaper notices, clergy or musician honorariums, certified copies of the death certificate, coroner/medical examiner fees, etc.)





Cremation Service Packages

If you want to arrange a direct cremation, you can use an alternative container. Alternative containers encase the body and can be made of materials like fiberboard or composition materials (with or without an outside covering). The container we provide is a basic cardboard cremation container. The following prices do not include the County Medical Examiner's fee to sign cremation permit which is required by law.

#1 Direct Cremation

Includes Basic Services of Funeral Director and Staff, Local Transfer of Remains to Funeral Home, Disinfection of Unembalmed Body, necessary preparation for dignified identification, Refrigeration, Utility Car, Alternative Container (if selected), and Crematory Fees. This price does not include arrangements for any type of services.

	A A (= 0 0 0
when container is supplied by purchaser, or casket is purchased from funeral home	\$ 2,650.00
with alternative container	
	· · · · · · · · · · · · · · · · · · ·

#2 Graveside Service following Direct Cremation

#4 Traditional funeral service followed by cremation

Includes all items of our Traditional Service Packages and Crematory Fees. A cremation casket will need to be purchased for this package. This package does not include procession to cemetery.

Other Service Options

Immediate Burial

Includes Basic Services of Funeral Director and Staff, Local Transfer of Remains to Funeral Home, Disinfection of Unembalmed Body, necessary preparation for dignified identification, Refrigeration, Utility Car, Funeral Coach, and Alternative Container (if selected). This price does not include cemetery charges, outer burial container, any charges made by others, or arrangements for any type of services.

To help you understand...

It is your right, and our desire, that you have as complete an understanding as possible regarding the cost of our services. The biggest factor is the time element in terms of our personnel and the use of the funeral home facilities. The maintenance of this service is unending; that is, it must be available 24 hours every day of the year. There needs to be a licensed funeral director available 24 hours a day, 365 days a year. Therefore, ours is a 168-hour week and not the 40-hour week which is the accepted standard. Many phases of our work are apparent; others are not. The following analysis of some of these details will help you to understand that no two funerals are exactly alike. Traditions, customs, social standing, personal feeling, financial ability and a multitude of other influences affect each funeral. Our services must conform to each individual family's wishes and their personal and religious needs. The services listed below require an average of over 60 work-hours per funeral. In addition to these services, the licensed funeral director is also available following the funeral services to assist the family. Generally, the charges for a funeral are divided into five categories:

I) Professional Services

A) Complete arrangements, supervision and direction of funeral

1) Meeting with the family to secure vital statistic information, obtain obituary information, select

services and merchandise of their choice, complete itemized statement of goods and services, and

directing all aspects of the funeral

2) Coordinate times of the following services as needed:

Clergy Civic Organizations
Cemetery or Crematory Fraternal Organizations
Burial Vault Company Veteran's Associations

Automotive Equipment Catering/Restaurant Reservations

Hairdresser or Barber

- 3) Complete death certificate with vital statistic information
- 4) Obtain the signature and medical information from the attending physician, coroner or medical examiner
- 5) File completed and signed certificate with the Register of Deeds or Registrar of Vital Statistics in the municipality where the death occurred, and obtain certified copies as necessary for the family's needs
- 6) Distribute necessary obituary information to the newspapers and radio stations requested by the family
- 7) Reviewing and arranging floral tributes for the visitation and funeral services. Delivery of the flowers to the residence, cemetery, local nursing home or church







8) Careful removal of all flower and sympathy cards for the family to acknowledge

9) Assist the family in completing the necessary forms

Required State and Federal Forms
Cemetery or Crematory
Social Security

Veteran's Benefit
Veteran's Flag
Veteran's Marker

Railroad Retirement

B) Preparation and Care of Deceased including embalming when requested

- 1) Hygienically prepared and disinfected to insure protection to personnel and the public. Contagious diseases require special care and treatment.
- 2) Embalming
- 3) Shampooing and shaving
- 4) Dressing and casketing
- 5) Applying cosmetics. Extra care is necessary with regard to extreme weight loss, bruises, cuts, abrasions, and other trauma.
- 6) Hairdressing

C) Additional Professional Personnel

- 1) Answering all telephone calls give out funeral information to family, lodge members, business associates, florists and friends with regard to funeral services to be held.
- 2) Attendance during visitations
- 3) Assist in conducting the funeral service according to the family's wishes
- 4) Parking family cars for funeral cortege (procession)

II) Use of Facilities

A) Fixed Overhead

This item is our monthly bills totaled for the year and divided by the number of services that were held that year. Included in fixed overhead:

Taxes
Utilities
Insurance
Regulation & Licensing
Required Continuing Education

Building & Grounds Costs Building & Grounds Maintenance House Cleaning & Supplies Merchandise Display & Inventory Stationary Supplies

Transportation Needs

Medical Examiner Pouch	\$150.00
Carrier for Air Transportation	
Sealed Steel Carrier for Air Transport (when required by regulations)	
Transportation To/From Milwaukee Mitchell Field	
Transportation To/From Chicago O'Hare	

For your convenience we offer several service packages.

You may however, choose to select these same services from our Itemized Price List. Items included in the Traditional Service Package are indicated on Itemized Price List with an asterisk (*)

Traditional Funeral Service Packages

Traditional Funeral Service Packages include basic charges for funeral director and staff, local transfer of remains to the funeral home, embalming, all other necessary preparations of the remains, use of facilities, staff and equipment for visitation and ceremony at our funeral home or additional staff for visitation and ceremony at other facility, graveside, committal or other disposition service; use of funeral coach and service/utility car, register book, memorial cards, and acknowledgment cards as needed.





B) Funeral Home Facilities and Equipment

This charge is made for time during arrangement conferences, visitation periods and the day of the service. It is used for capital improvements; replacing carpeting, drapes, chairs, furniture, funeral equipment and any other item not covered in the fixed overhead.

C) Preparation Room For:

- 1) Disinfection and Sanitation
- 2) Embalming
- 3) Autopsy Examination
- 4) Reconstructive Surgery when required
- 5) Dressing and Casketing

III) Merchandise

Merchandise may include items such as: Casket, Burial Vault, Cremation Urn, Clothing, Register Book, Memorial Cards and Acknowledgement Cards

IV) Transportation

This item includes all necessary specialized vehicles to complete all arrangements as dictated to us by the family of the deceased. We will also complete all necessary arrangements for all in-state and out-of-state transportation of the remains by air or automobile at an additional charge.

V) Cash Advanced Items

An insurance assignment from the beneficiary is requried for this service

This represents all of the monies that we may advance for you, if necessary, such as cemetery or crematory charges, hired autos, newspaper charges, clergy honorariums, musician honorariums, certified copies of the death certificate, etc. Most of these items must be paid in advance; therefore we ask that payment for these items be made by the day of the services. However, exceptions are made for families that wish to receive one statement, that includes the above items, and will be paying for them with insurance proceeds.



 Death certificate expediting fee
 \$50.00

 Video
 \$350.00 (additional copies \$15.00)

 Candles
 \$40.00



Itemized Price List

The goods and services shown are those we can provide to our customers. You may choose only the items you desire. However, any funeral arrangements you select will include a charge for our basic services and overhead. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected. The list does not include prices for certain items that you may ask us to buy for you, such as cemetery charges, flowers, newspaper notices, clergy or musician honorariums, certified copies of the death certificate, coroner / medical examiner fees, etc. The prices for these items will be shown on your bill or statement describing the funeral goods and services you selected. We do not charge you for our service in arranging for cash advance items, however, they must be secured with the proceeds from an insurance policy.

Basic Services and Overhead

This charge includes, but is not limited to: 24 hour availability of staff to respond to the initial request for service; coordinating the release of the remains from the place of death; liaison with doctor, medical examiner or coroner; arrangement conference with the family or responsible parties; implementation of funeral arrangements by coordination with cemetery, crematory, clergy, musicians, florists, etc.; preparation and placement of obituary notices; and preparation and filing of all necessary legal documents. Also included in this charge is an appropriate allocation of overhead expenses such as professional licensing, building and utility costs, taxes, insurance, legal and accounting fees, parking lot and grounds maintenance, equipment, furnishings, record keeping and administrative expenses. This fee for our basic services and overhead will be added to the total cost of the funeral arrangements you select. (This fee is already included in our charges for Service Packages, Direct Cremation, Immediate Burial, Forwarding Remains and Receiving Remains.)

Care and Preparation of the Deceased

*Embalming Except in certain special cases, embalming is not required by law. Embalming may be necessary, however, if you select certain funeral arrangements, such as a funeral with public viewing. If you do not want embalming, you usually have the right to choose an arrangement that does not require you to pay for it, such as direct cremation or immediate burial.

Disinfection of unembalmed body
casket or other container and application of cosmetics to embalmed bodies.
Necessary adjustments when receiving remains
Crematory Fee\$1000.00
Transportation
Our local service area is defined as Racine/Kenosha counties East of I-94.
Additional miles are charged at \$3.00 per loaded mile, plus food and lodging as needed.
*Transfer of Remains:
Includes 24-hour availability of professionally licensed personnel to make the necessary local
transfer from the place of death to the funeral home with specialized vehicle and equipment.
*Funeral Coach (Hearse)
Includes equipment and personnel for local transfer to cemetery/church
*Service/Utility Car\$ 300.00
Includes equipment and personnel for pre-service and post-service errands, deliveries, transport
of equipment, and lead car for processions Limousine
Limbusine avanable at current livery charges)
Use of Facilities of Staff
For Visitation Only:

Includes staff for visitation setup, use of our facility or local transportation of the remains and additional staff for visitation at other facility, placement of encased remains, display of floral arrangements and other mementos, supervision and attendance during the visitation.

\mathcal{C}	\mathcal{C}
Two day visitation	 \$ 850.00
One day visitation	 \$ 500.00
Private family viewing	 \$ 400.00

For Ceremony Only: \$ 500.00 Includes funeral director coordinating the arrangements, supervision of service, staff attendants at the ceremony, use of our facility for ceremony or additional staff necessary to conduct the

ceremony at other facility.

